



Here's an opportunity to join DAS – the world's leading Legal Expense Insurer, as DAS enters the Canadian marketplace. The vision - "**Affordable Justice for All**"  
Visit [www.das.ca](http://www.das.ca) for more information.

Join our high energy, motivated team in bringing legal expense insurance to the Canadian public through the independent broker channel. We currently have 4 positions available:

- 2 Broker Consultants in the Greater Vancouver Area
- 1 Broker Consultant in Calgary
- 1 Broker Consultant in Edmonton

### BROKER CONSULTANT FOR DAS WESTERN CANADA

Reporting to the Regional Sales Manager you will recruit and develop relationships with brokers, drive sales in your territory and build awareness of Legal Expenses Insurance products.

#### **Key responsibilities include:**

- Development of new business, retention and expansion of existing business for DAS.
- Achievement of sales targets in defined territory.
- Promotion of all DAS products to the brokers.
- Appointing new brokers.
- Relationship management of key brokers, training of brokers on DAS products including running seminars
- Maintains external relationships with Brokers, Principals, CSRs, Producers, Broker associations
- Maintains internal relationships with Regional Sales Manager, Sales Support, Marketing

#### **Qualifications and Experience:**

- University/college degree or equivalent work experience
- Valid Driver's License
- CIP or CAIB preferred
- Technologically proficient & internet savvy
- Track record of strong sales performance
- At least 7 years of insurance industry experience ideally with an insurer or brokerage
- Ability to work independently and in a team environment and function well under pressure.